

Applicant

Name of the company		Registration No.	Foundation date
Tel.	Fax	e-mail	WWW address
Business address		Postal address	
Main Field of activity		Brief description of provided products or services	
No. of bank account with Sampo Pank (Danske Bank A/S Estonia branch)		Share of settlements (%)	
Accounts with other banks		Share of settlements (%)	
Owners of the company (name and share %)		Related Companies (name and share %)	
Has your company used factoring services before? <input type="checkbox"/> Yes <input type="checkbox"/> No		Number of employees	

Management of the company

First name and surname	Position	Length of service	Phone	e-mail	Signing authority

Accounting staff

First name and surname	Position	Length of service	Phone	e-mail	Signing authority

Auditor

Name of the company or person	Address, Phone
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Existing liabilities to credit institutions (loans, leases, factoring, guarantees etc.)

Creditor (Bank or other institution)	Purpose	Loan balance and currency	Monthly repayment amount	Interest and maturity	Collateral

Other financial sources and off-balance sheet liabilities

Name of the institution or person	Purpose	Amount	Currency	Term

Factoring limit applied for

Preferable limit	Preferable term of the agreement
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Sale information

	Net sales	Credit sale (%)	Number of customers	Number of invoices	Average invoice amount
Domestic in the previous period Until					
Prediction for the current year (Domestic sale)					
Export in the previous period Until					
Prediction for the current year (Export sale)					

Balance of accounts receivable (at the end of previous 12 months)

Date											
Balance											

List of your major buyers

Name of buyer	Reg. No.	Average monthly sales to the buyer	Balance of the biggest account receivable	Payment date	Beginning of client relationship

Reciprocal buying

Name of client	Reg. No.	Average monthly sales to the client	Average monthly purchase from the client

Data of the buyers to be involved in the factoring agreement

Buyer (1)

Buyer's business name and brand		Reg. No.	Tel.		Fax
Address		Contact person		E-mail	Beginning of cooperation
Basis of delivery (order, agreement)	Terms and conditions of delivery & payment	Average inv. amount	Number of inv. per month	Preferable buyer's limit	Present payment behaviour

Buyer (2)

Buyer's business name and brand		Reg. No.	Tel.		Fax
Address		Contact person		E-mail	Beginning of cooperation
Basis of delivery (order, agreement)	Terms and conditions of delivery & payment	Average inv. amount	Number of inv. per month	Preferable buyer's limit	Present payment behaviour

Buyer (3)

Buyer's business name and brand		Reg. No.	Tel.		Fax
Address		Contact person		E-mail	Beginning of cooperation
Basis of delivery (order, agreement)	Terms and conditions of delivery & payment	Average inv. amount	Number of inv. per month	Preferable buyer's limit	Present payment behaviour

Buyer (4)

Buyer's business name and brand		Reg. No.	Tel.		Fax
Address		Contact person		E-mail	Beginning of cooperation
Basis of delivery (order, agreement)	Terms and conditions of delivery & payment	Average inv. amount	Number of inv. per month	Preferable buyer's limit	Present payment behaviour

By signing the present application I certify that all the data which I have presented in this application are correct and can be proved by documents at the request of the Danske Bank A/S Estonia branch.

Date	Name and Signature
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In the case the applicant has presented incorrect data in the present factoring application the Danske Bank A/S Estonia branch is entitled to reject it or terminate the factoring agreement which has already been concluded.